

C. Response to mandatory requirements (Section 4.1) - Company Profile

4.1.1 Proposer shall provide a description of services and activities as they relate to correctional services and products.

Response: Keefe Supply Company is an affiliate of Enterprise Rent-A-Car. Enterprise, established in 1957, is a privately owned company headquartered in St. Louis, Missouri. Currently, Enterprise has annual sales exceeding \$14 billion worldwide. With over 50,000 employees and more than 500,000 cars in the fleet, Enterprise is the largest rental car company in the world.

Being allied with this business and the financial resources is a great benefit. It possesses technological power of world-class proportions; employing over 400 programmers, technicians, and systems managers. Enterprise has the largest set of AS/400's in the world serving a single purpose with a complete satellite network spanning the globe. These are integrated with over 1500 PCs connected to LAN's in a frame relay configuration across the United States, Canada, and the United Kingdom.

The Centric Group, formerly known as the Enterprise Capital Group, was established in 1974 to diversify the interests of Enterprise Rent-A-Car. The Centric Group is the managing parent of 6 companies including Keefe Supply Company and its' affiliate, Keefe Commissary Network. The Centric Group achieved sales of over \$793 million in 2011, with 2,522 employees and are forecasted to achieve sales of over \$856 million in 2012. The Keefe Group, comprised of Keefe Supply Company, Keefe Commissary Network L.L.C, Access Corrections L.L.C., and Access SecurePak L.L.C, is the major contributor to Centric Group's revenues with staffing of 2,215 employees nationwide and 2011 sales of over \$683 million.

Keefe Supply has been servicing the corrections industry since 1974. Keefe has become the leading manufacturer and distributor to the correctional market serving over 1,300 institutions nationwide. Responsive customer service, high quality products, and value have been the key reasons why customers value our offerings above those of our competitors.

Keefe currently has 16 distribution centers totaling 1,420,871 square feet, shipping over 22 million pounds of inventory per month, and carrying over \$75 million in inventory daily. Keefe's corporate office and first Distribution Center is **headquartered in St. Louis, Missouri**, and has expanded its full service distribution services nationwide with regional **distribution centers in Reno, Nevada** (1990), **Cleveland, Ohio** (1991), **Jacksonville, Florida** (1993), **Edison, New Jersey** (1994), **Dallas, Texas** (1997), and **Denver, Colorado** (2001). Our continued growth has led to the opening of service centers in **Chesapeake, Virginia; Seattle, Washington; Atlanta, Georgia; Fontana, California; Walpole, Massachusetts; Pearl, MS; San Jose, CA; St. Charles, MO and St. Petersburg, Florida** with more locations planned for the future.

We currently offer over 5,000 products, ranging from snack food items to personal care products to clothing and electronics. Keefe is the leading supplier of both name brand products as well as a manufacturer of private label goods. Keefe maintains its own manufacturing facility and packages a variety of products such as **Nescafe, Maxwell House, and Folgers** coffees, **Tang Instant Breakfast Drink**, private label brands such as **E. Z. Digby, Cactus Annie, Sweet Fusions, Keefe**